

PlanChoice®
1988 2018

Celebrating 30 Years of Serving the Insurance Community.

LEADERS CONFERENCE

APRIL 28 - MAY 2, 2020

TANQUE VERDE RANCH

Nestled amongst the Rincon Mountains and adjacent to Saguaro National Park and Coronado National Forest in Tucson, AZ, Tanque Verde Ranch is recognized as the last luxurious outpost of the old west providing guests with plush accommodations, unparalleled amenities and a vast array of exciting activities including horseback riding, mountain biking, fishing, hiking and more!

Visit tanqueverderanch.com for more info.



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AGENT INVITATION GUIDELINES

Qualification Period: From 7/1/2018 - 12/15/2019

QUALIFICATION CRITERIA

Level 1: \$150,000 annualized premium receives one invitation for producer and guest, with producer airfare only.

Level 2: \$200,000 annualized premium receives one invitation for producer and guest, with producer and guest airfare.



PLANCHOICE LEADERS CONFERENCE

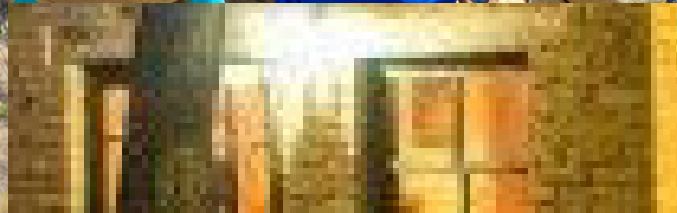
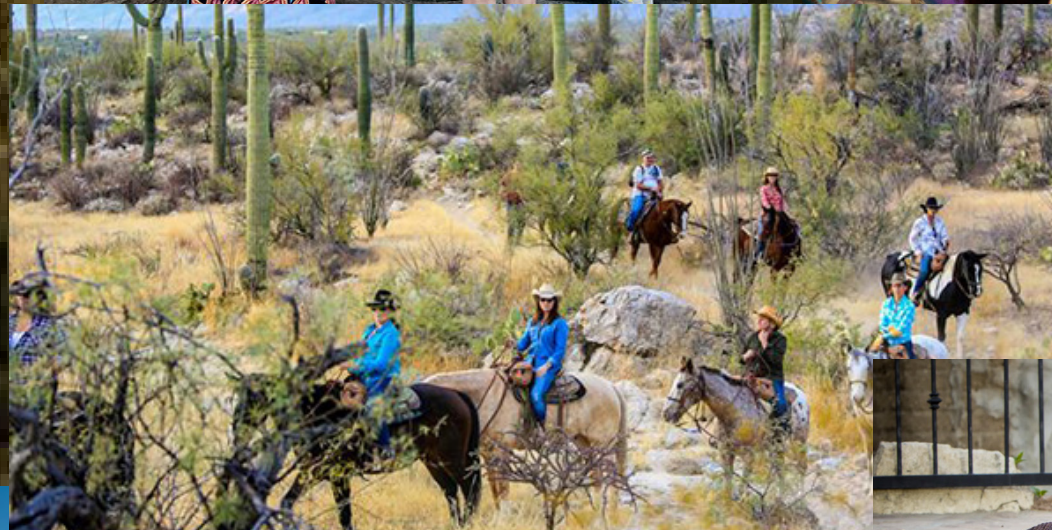
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ACTIVITIES FOR THE WHOLE FAMILY!



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QUALIFICATION RULES

- Policies must be submitted between 7/1/2018 - 12/15/2019
- Must be contracted and actively representing PlanChoice at time of trip.
- All group insurance products submitted during Qualification Period count towards conference credits.
- Cannot be substituted, rescheduled or redeemed for cash.
- Only NEW business placed through PlanChoice during the Qualification Period counts towards conference credits. NEW business is defined as a group that is currently not written through PlanChoice for that line of coverage (e.g. switching a dental group from one carrier to another carrier would not qualify as NEW business.)
- Partially self-funded group health plans will receive conference credit on the specific and aggregate premiums only.
- Maximum conference credit per case is \$50,000.
- When a case is to be split for case count or conference qualification credit, it must be approved at the time of submission. No end-of-year splitting will be allowed.
- There is no maximum number of invitations that an agent or agency can receive. Qualifier must be a licensed producer or work at the agency.
- Airline accommodations selected by PlanChoice. Alternate airports/destinations/dates must be approved by PlanChoice. Any deviation is at producer's expense.
- Bonus period - All qualifiers of our 2016 Leaders Conference receive an additional three month qualification period - May 2018, June 2018 and January 2020.
- Attendees will receive a 1099 for the taxable portion of the trip for themselves and their guest.
- PlanChoice reserves the right to modify or change any aspect of the trip or Rules at its sole discretion. All decisions are final.



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JOIN US FOR MEMORABLE RIDE!!!

TANQUE VERDE RANCH - APRIL 28-MAY 2, 2020



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FOR MORE INFORMATION ON
THIS TRIP OR OUR PRODUCTS,
CONTACT US TODAY!!



tel: 800-466-5182

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planchoice.com