



**FOUR SEASONS
RESORT AND
RESIDENCES
ANGUILLA
21-26 JUNE 2020**

**COMPANION LIFE
LEADERS CONFERENCE**

**PHONE: 800-753-0404
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Rugged coralline cliffs tower over shimmering white-sand beaches. Calm, crystal waters reveal the depths of blue and turquoise. It's a Caribbean dream. This is Anguilla. For your sales of Companion Life group products, you and a guest will enjoy six days and five nights at the lavish Four Seasons Hotel Resort and Residences Anguilla during Companion Life's 2020 Leaders Conference.

A British territory in the eastern Caribbean, Anguilla will restore your mind, body and spirit with its luxurious natural beauty. Your cares and worries will disappear as you set foot onto any of its 33 sparkling beaches or sail away to a secluded off-shore cay. And there's more to see under the surface of the water — coral reefs and sunken shipwrecks offer another captivating world of exploration.

On the island's northwest shore, Four Seasons Resort and Residences Anguilla overlooks two of the island's stunning beaches. And you'll never be too far from the water — 80 percent of accommodations have ocean views. Unwind in the infinity pool, breathe in the brilliant sunset views from the Sunset Lounge, and achieve ultimate relaxation in the resort's spa.

Anguilla is known as the culinary capital of the Caribbean. There are more than 100 restaurants on the 16-mile-long island. From elegant fine dining to shabby chic beachside bars and international cuisine to fresh local flavor, you're sure to find something that suits your tastes and excites your palate. Looking for an active adventure? Exhilarating water sports or an afternoon on the island's 18-hole championship-level golf course may be more your speed.

Experience the tranquil paradise of Anguilla in 2020!

HERE'S HOW TO EXPERIENCE ANGUILLA

AGENT

QUALIFICATION PERIOD

1/1/2019 to 12/15/2019

QUALIFICATION LEVELS

We are reducing the number of qualification levels for the 2019 trip from four to two. As part of this consolidation, we are eliminating the prior level 1 and level 3. The new qualification requirements are as follows:

Level 1 Qualification is \$150,000

Invitation for producer and guest, providing both airfares**

Level 2 Qualification is \$350,000*

Includes two level 1 trips and each invitation is for producer and guest, providing both airfares.

*With a minimum of three cases written with effective dates of 01/01/19 to 12/15/19. (We only issue effective dates of the 1st and 15th of each month.)

**Airport selected by Companion Life. Alternative airport/destination must be approved by Companion Life. Any deviation is at your own expense.

QUALIFICATION RULES

Meet minimum sales requirements for qualification in the appropriate category.

Attendees will receive a 1099 for the taxable portion of the trip for themselves and their guest.

Maximum convention credit per case is \$100,000.

Multiple invitations based on agent production in excess of basic qualification are allowed for licensed agents within the same agency. Maximum of two qualifications per agency is allowed. Minimum case count of eight cases will apply for the second conference invitation to be issued.

When a case is to be split for case count or convention qualification credit, it must be approved at the time of submission. No end-of-year splitting will be allowed.

All Companion Life Group Dental, Vision, Critical Illness and Group LTD premium credited at 50%; all other Companion Life ancillary products, including Group and Voluntary and STD premium, credited at 100%. No credits are awarded for South Carolina Individual Dental premiums.

Attendance at the conference is dependent on the producer being currently appointed with Companion Life at the time of the conference to sell the lines of business for which credit was applied during the conference qualification period. Only licensed producers are eligible. Only named producer receiving commissions will receive credit for a specific case.

Leaders Conference invitation is not transferable without prior written consent from Companion Life and is subject to all qualifications rules.

SOME LIMITATIONS APPLY